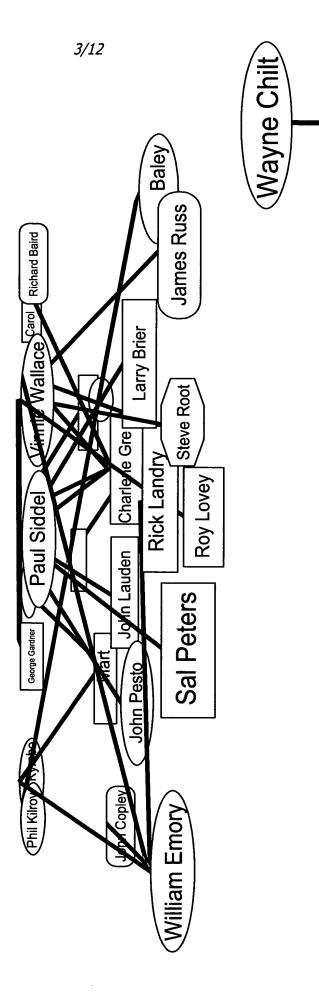


FIG. 1

M IssueList-7 Records	ecords			
OI OI	Project	Type	Label	Description
1150000001	Sample DB	Issue 01	Product Creation	IS0000001 Sample DB Issue 01 Product Creation Product Development and Creation
S0000002	IS0000002 Sample DB	Issue 02	Mkt.Plng/Positioning	Issue 02 Mkt. Plng/Positioning Market planning and positioning
IS0000003	IS0000003 Sample DB		Cap. Ping and Utili.	Issue 03 Cap. Ping and Utili. Capital planning and utilization
S0000004	Sample DB		Issue 04 Order Fulfillment	Order Fulfillment
180000005	IS0000005 Sample DB		Issue 05 Customer Comm.	Customer Communication
900000081	S0000006 Sample DB	lssue 06	Issue 06 Mgmt. Processes	Management Processes
S0000007	Sample DB		Issue 07 Fiscal Management Fiscal Management	Fiscal Management
▷				

	When you interact with this person, how often do your interactions have sign bant impact on making decisions-either your decisions or theirs about the following business process? (Use the database on the attached sheet.) IMPACT				_									
103	making dec ne attached		sk	r										
#0	tt impact on tabase on th	eave blank	ually_Alwa	Fiscal	Mgmt.	4	2	7	0	0	1	7	7	
	ave sign bar (Use the da	(//never,	time Usu	Mgmt.	Proc.	4	7	7	0	7	7	7	7	
	ur interactions he siness process? IMPACT	through 5	Half the t	Cust.	Comm.	5	7	0	1	7	1	1	1	
	n do your inte wing business IMF	Impact Scale Range is 1 through 5 (//never,leave blank)	casionally	Order	Fullfillment	re	7	0	ı	0	1	٤	ı	
	interact with this person, how often do your interactions have sign bant impact on making decisions-decisions or theirs about the following business process? (Use the database on the attached sheet, IMPACT	Impact Scal	Seldom Occasionally Half the time Usually Always	Capital Plng/	Utilization	0	þ	1	0	0	٤	1	0	
	ract with this paisions or theirs				Positioning	5	3	0	7	0	1	2	٤	
	When you inte dec			Product	Creation	4	7	0	7	0	-	0	٤	
	About how important is this interact with the person in your tasks, or for them to do theirs?	IMPORTANCE	Importance Range	5-Critical	3-important 2-Minimal importance	4	n	4	3	4	2	2	2	
saa .	About how often do you interact with the person in order to do your tasks or for them to do theirs?	FREQUENCY	Frequency Range	5-Several times a day	3-Several times a month 2-About once a month	4	m	٤	7	-	7	3	3	
John Frees														,
Name:	With whom do you interact at least monthly in ways that are generally important in order to get your tasks done, or to help the states and in the second in	tasks done?				Scale	Vagel	Kilroy	Baird	Dooley	Swordlow	Packard	Brin	
ž	With whe least me general get your	task				ام	ة	P.	R	z	بط	Р.	Ċ	

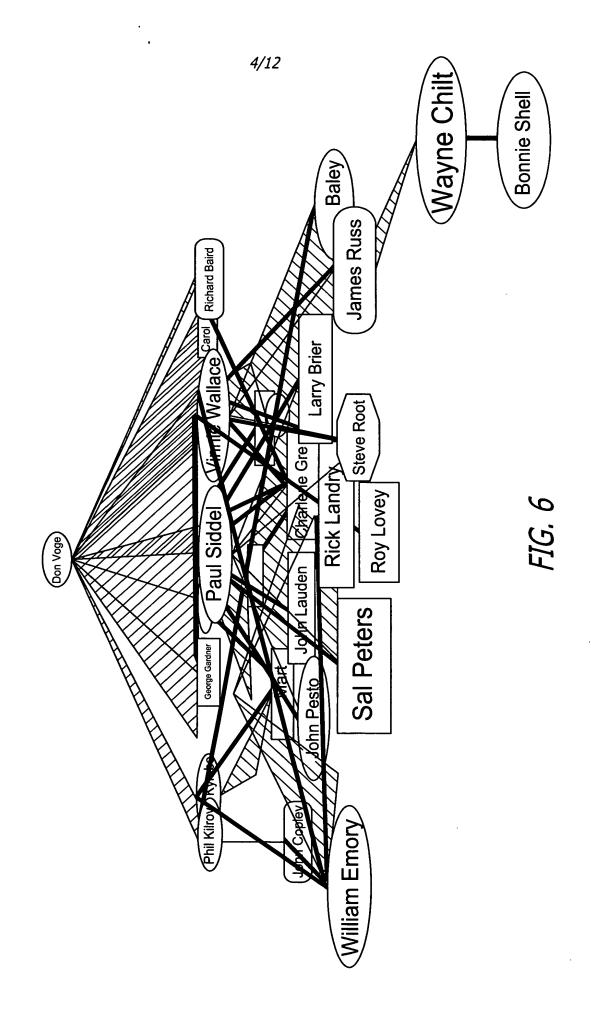
0] Issues 11-20	From: John Frees To: Dick Scales Product Creation ————————————————————————————————————		Impact: 5 Frequency: 0 Hours per week: 0.00	Cap.Ping and Utili.	Impact: 0 Frequency: 0 Hours per week: 0.00	Order Fulfillment ————————————————————————————————————	Customer Comm. ———————————————————————————————————	Mgmt.Processes —————————————————————————————————	Fiscal Management ————————————————————————————————————
General Issues 1-10 Issues 11-20	ld: D10000128	Project: Sample DB ▼	Type: As is ■	Subtype:	Label:	Survey Date: ☑ 10/22/2001 ☑	Person Interaction Frequency: 4 Importance: 4	Interaction France	

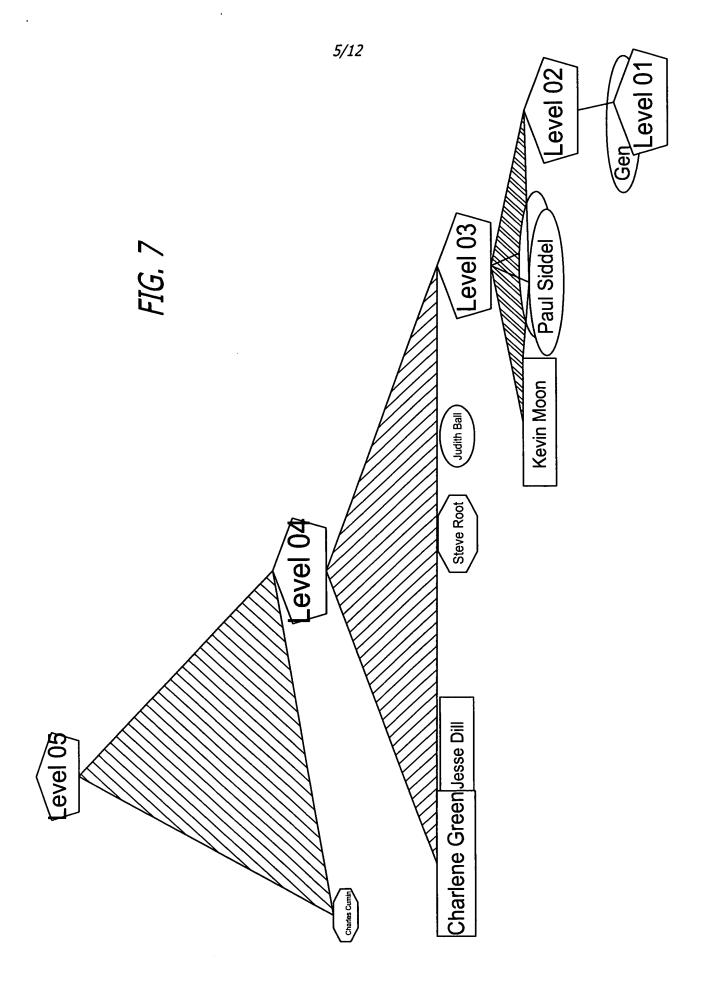


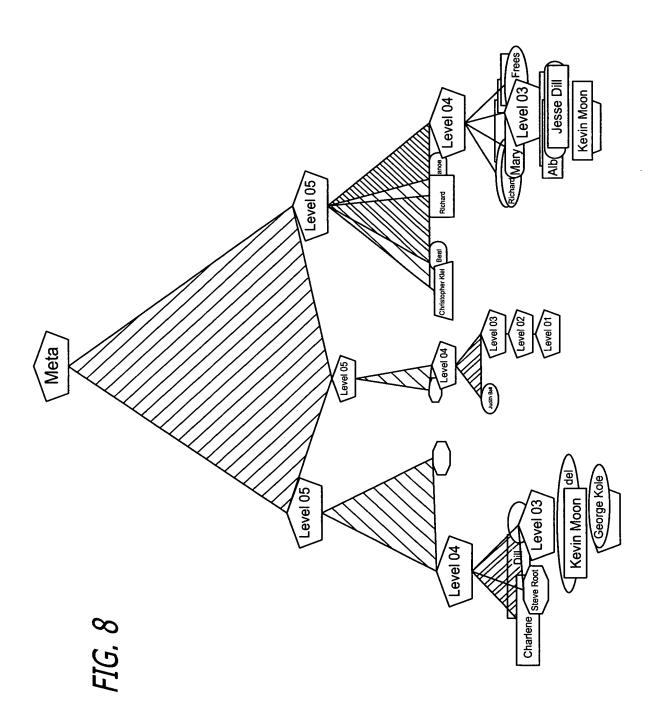
Don Voge

FIG. 5

Bonnie Shell









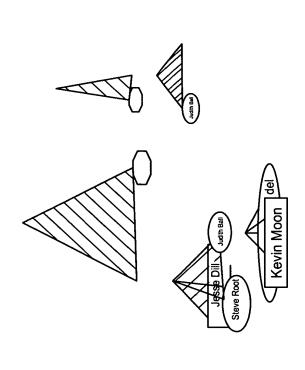


FIG. 10

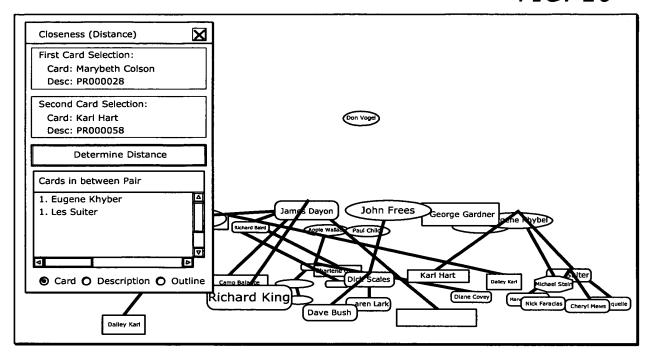
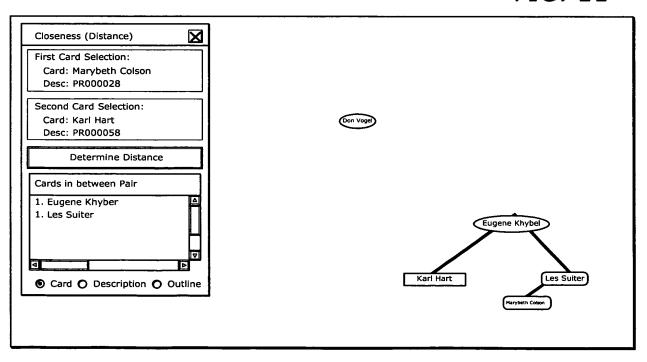


FIG. 11



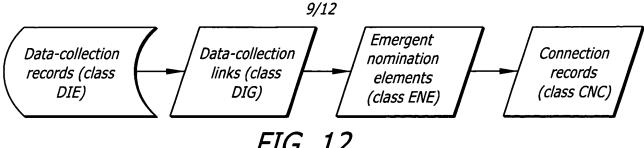


FIG. 12

Γ	Model One	Interaction			
	☑ Show	Agreement Status: Either		Criteria:	Management Process +/-1, the rest is 5 ▼
	Data Collection:	Mgmt Process >=4 Freq/Impact >=4 Order Fulf. >=3 (Freq. & Impt. >=4)	O Or	Data Collection:	V
	Person:	Mamt Process >=4 Free/Impact >=4	Oor	Person:	Corporate ▼
H	Organization:	V	O Or	Organization:	V
I			J		

FIG. 13

Eliminate: Eliminate	ess +/-1, the rest is 5 ▼
Eliminate	
Keep - Ke	
No Elimination	

FIG. 14

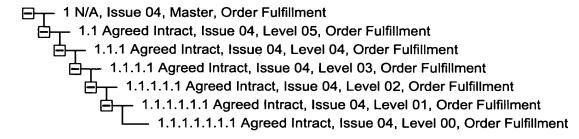


FIG. 15

Connection Opti Replace Append	Issue Name:	Marketing	Nominations: 1
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FIG. 16

Parasol Application



Parasol Meta-app

Floating Point Meta-app

Meta Application Classes

Parasol Database Access + a DLL per Vendor

3D Calculations, 3D Transformations

Parasol Desktop, Parasol Dialogs, Parasol Algorithms, Parasol Editors

Parasol System Tables, Implode/Explode

Class Library

Generic Database Access + a DLL per Vendor

Application Frameworks

Windowing Classes

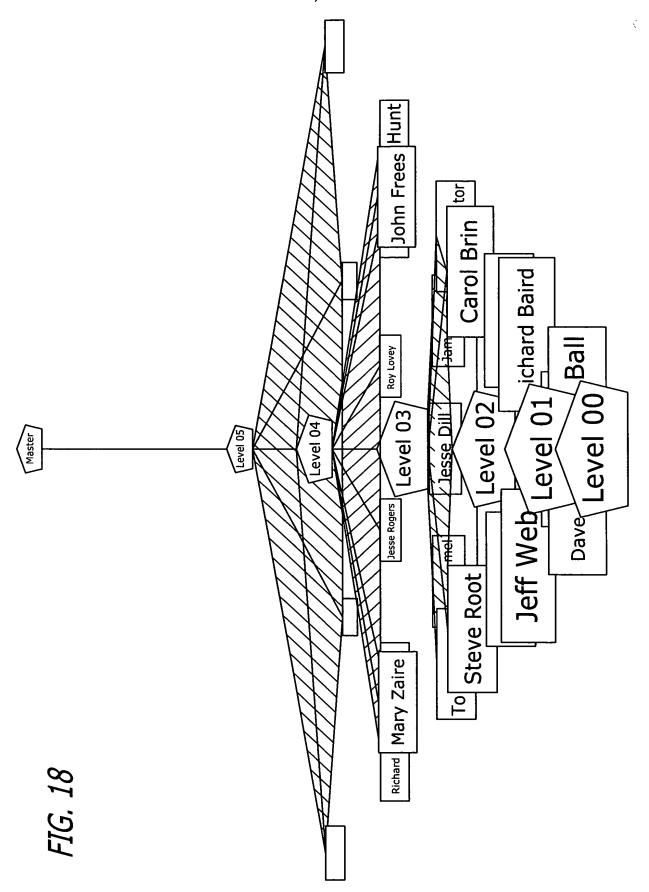
Base Classes

SQL System Tables, Dialog Tables, Load Dialog from Database, Signon, Report Generation, SQL statement creation

Application Desktop, Control Editor, Handles, Tracking, Menu Manager, Status Line, Toolbox Dialog Manager, Presentation Parameters, Help, Workspace

Event Manager, Dynamic Messaging, Standard Window, Frame Window, Bitmap, Resources, Dialogs, Font Manager, Window Task, Special Controls, Profiles, Keyboard, Messages

Data Structures, Sorts Geometric Functions, Date, Time, File, Hash, Set, Exception Handling Strings, Object



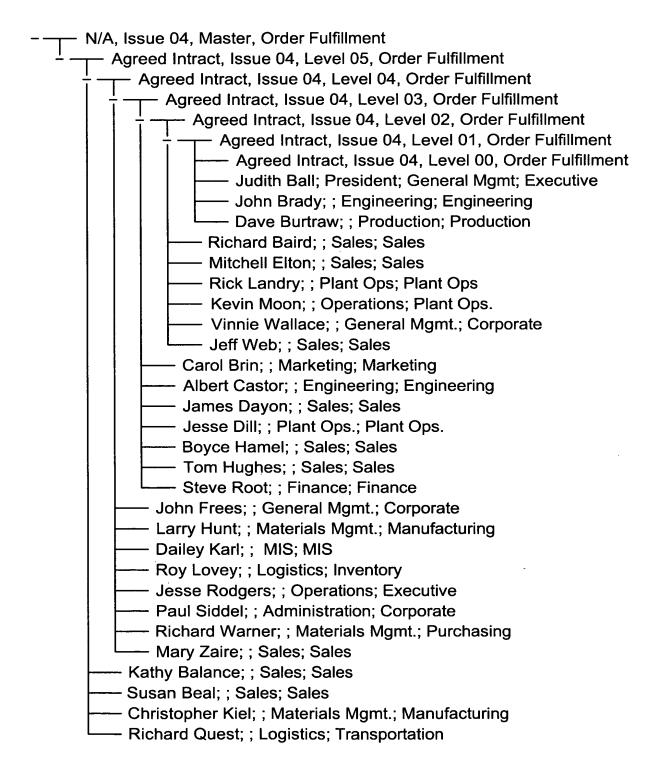


FIG. 19